



aija
51ST CONGRESS
SEPT 2013
HILTON HOTEL



Buenos Aires

Argentina

17-21 September 2013
Hilton Hotel

PROGRAM

aijabuenosaires2013.org



INTERNATIONAL ASSOCIATION OF YOUNG LAWYERS
ASSOCIATION INTERNATIONALE DES JEUNES AVOCATS

www.aija.org





OUR GOALS

- To bring together 600 – 700 delegates
- We offer specialized and multidisciplinary training via a comprehensive academic program carried out by legal professionals and outside speakers
- An international exchange platform that runs over five days to help you build an effective and friendly professional network
- More than 40 hours of training

WORKING METHODS

- Numerous hot legal and practical topics covered:
- 9 working sessions of 3 hours for an in-depth study with panel and/or mock-cases run by experienced legal professionals
 - 5 workshops of 90 minutes each giving participants an opportunity to debate on highly specialist topics
 - Voice of the Profession session that focuses on the role and position of young lawyers and corporate social responsibility
 - Pre-congress seminar on Doing business in Latin America
 - Professional executive coach sessions

WORK COORDINATORS

Ricardo Chacón (Mexico)
 Mark Oliver Kühn (Germany)
 Jonathan Tickner (UK)

WHO IS THE CONGRESS DESIGNED FOR?

Young lawyers and in-house counsel.

'YOUNG LAWYERS'

From the professional starting his/her career to the partner or the general counsel within the age of 45.

Average age: 35

WHAT IS AIJA?

Key data:

- 4.000 members
- Present in 85 countries
- Law firms of all size and culture
- More than 50 collective members
- 18 scientific commissions
- More than 20 events every year

THE 18 AIJA SCIENTIFIC COMMISSIONS AND A HUMAN RIGHTS COMMITTEE

- Antitrust
- Banking, Finance and Capital Markets Law

- Commercial Fraud
- Corporate Acquisition & Joint Ventures
- Corporate Counsel
- Distribution Law
- Environmental and Energy Law
- Insolvency Law
- Intellectual Property, Technology, Media and Telecommunications
- International Arbitration
- International Business Law (IBLC)
- Labour Law
- Litigation
- Private Clients
- Real Estate Law
- Skills, Career, Innovation, Leadership and Learning (SCILL)
- Tax Law (TLC)
- Transport Law

The age limit of 45 ensures the eternal youth of our association. Combine this with the 3-year maximum appointment policy for leaders of AIJA's commissions (in charge of the organization of the scientific work), committees (in charge of the management of the association), and national representatives, and you will find an association that remains dynamic and revitalized, and carves a path for lawyers and in-house counsel from around the world to make a career within a very successful international organization.



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Dear Members

Fifty years of international relations as intense as exceptional have brought AIJA to the extraordinary country of Argentina.

In Stockholm, back in 2011, the young international lawyers and jurists decided to begin their second half century in South America.

So the AIJA machine was set in motion. Fifty years of (elbow) grease in the workings makes the harnessing process increasingly efficient.

The members began to appropriate the event. The works coordinators started up on their marathon to ensure the link between developments in the law, specialist topics and the programme still in preparation.

Almost 20 scientific commissions are already preparing sessions on the legal themes that are most important to you. The Presidents and Vice-Presidents of each of them are searching for and picking out the most fiery and the most interesting topics and those which are the most topical in their specific fields of expertise. For the benefit of their audience, they will manage to bring in recognized speakers, lawyers, legal directors and representatives of the most prestigious international or local institutions to talk about the chosen subjects. Once again, these orators will do us the honor of joining us to talk frankly and directly about the future, the stakes and the recommended options in dealing with the problematic issues shared by all these professionals.

AIJA will recall its devotion to human rights and to ensuring they are respected as well as the actions that it has continued to take since its creation in connection with the principles that the young international lawyers and jurists believe in so firmly.

The organization committee is already busy on all fronts looking into ways to make you welcome, share, progress and marvel at all the aspects of a unique local tradition.

The only objective is to make you happy, glad you came, pleased to be there and to participate, to learn to progress and to enjoy meeting the world. And happy to return home again with new clients, new colleagues, new contacts and unforgettable memories.

Buenos Aires awaits you,

AIJA invites you,

Argentina is expecting you,

Thierry Aballéa

AIJA President



i am aiJa

Welcome Address

Dear Colleagues

It gives me great pleasure to extend this invitation on behalf of the City of Buenos Aires Bar Association, in the commemorative year of the century of its establishment.

We are awaiting you in Buenos Aires to celebrate AIJA's second half century with a Latin-American Annual Congress. Argentina, and the rest of our region, has the exceptional and unprecedented opportunity to meet international legal professionals from around the globe.

We hope that the lawyers of our region will take the opportunity of undergoing the AIJA experience and strengthen the world spirit that distinguishes the Association. For sure, you will also enjoy all the wonderful tourist and business opportunities that Buenos Aires has to offer.

I hope to see you all in September,

Máximo Fonrouge

*President – City of Buenos Aires
bar Association*



LOCAL ORGANIZING COMMITTEE

Cristian Elbert (Chair)
Maximiliano D'Auro (Co-chair)

Matías Vagedes (Argentina)
Leandro Pecar (Argentina)
Guillermo Nudenberg (Argentina)

Renata Antiquera (Brazil)
Leopoldo Pagotto (Brazil)
Manuel Barrios (Perú)
Frank Boyle (Perú)
Cristobal Porzio (Chile)
José Miguel Algorta (Uruguay)

Alf Baars (Germany)
Roberto Viscomi (Italy)



Dear Colleagues

International Association of Young Lawyers

I am pleased to address you in my capacity as President of the Buenos Aires City Public Bar Association (Colegio Público de Abogados de la Capital Federal), regarding the next AIJA Conference that will be held in our city.

In relation to this, it is an honor for our Institution to know of the existence of spaces such as this, which contribute to the improvement of society and above all generate fields of debate and participation between colleagues from different parts of the world.

Likewise, in name of the Bar Association, I would like to wish you success in the activity that you will carry out in pursuit of equality of rights, guarantees and opportunities for all.

Thank you once again, please receive our courteous greetings.

Kindest regards

Jorge Rizzo

President of the Colegio Público de Abogados de Capital Federal





Buenos AIJA, Fellow Members, Welcome To Tango!



We are about to celebrate a Latin-American Annual Congress, in Buenos Aires, Argentina! South-America has an abundance of cultural wealth to offer with its deep legal traditions, young and flourishing economies and new expansive markets. It is the perfect place for lawyers from all over the world to meet. This is a big step for us and for AIJA, and we are thrilled to welcome you here, at the southern cone of the world! To begin the second half-century of AIJA, we have chosen Buenos Aires for your pleasure, in short, BA, formerly known as the Paris of America. It is a city full of culture, business, enjoyable day life and a never ending nightlife and very friendly and welcoming people. Buenos Aires meaning fair winds, will be ready to provide a warm and exciting welcome to all delegates. You are going to enjoy our beautiful city and good spirit, under a blue sky.

BA is the ideal location for the 51st Annual Congress; it is and always has been a welcoming port, the entrance gate to South America. A cosmopolitan metropolis and multi-faceted city which has benefited from the melting pot of local culture and the large volume of immigration over the past four centuries.

BA has an enormous variety of historical and cultural attractions: modern and classic theatre, museums, the modernist district of Puerto Madero, the tango flavoured traditional colonial styled old

district of San Telmo, with its cobblestone streets, open air markets, street tango dancers, right in front of our main hotel, and, of course an endless array of great cuisine and fine wines. BA is a year long hotspot for tourists from all over the world. It is often portrayed as sensual, hip, chaotic, incredibly artistic city, with a strong historic flavour, a city very easy to fall in love with. You will experience a city that is electric and alive with a special and unique feeling, stemming from the people, the traffic and the eclectic architecture. We are certain that not only will you feel strangely at home but that you will return.

Besides its tourist attractions, BA is one of the most important business centres in Latin America, one of the world leading Global cities, with a very significant presence for foreign investment. Due to its location and accommodation capacity, it hosts all year long congresses and trade shows. The international airport has direct connections with the main European cities, as well as with Latin and North-American cities. Once checked in to your hotel you will feel right at home strolling or jogging along the docks of the fashionable new port district, sitting down to enjoy a coffee at a riverfront cafe or dinner right outside our Hotel, with a view of the river, will be a daily temptation.

But Buenos Aires is more than just a city. Only a few miles away, you will find the immense Pampas and its beautiful "estancias". So on our Friday

day out we will visit one of the most traditional estancias, where you will have the opportunity to experience the real "asado", a bit of polo and what we call *destreza criolla* – or "traditional gaucho skills" – a kind of horsemanship which will remain forever in your memories (particularly if you are planning to run for EC membership in that year...)

Last but not least, football is the biggest South American passion. On Saturday, the most spectacular match ever seen will take place in one of the most emblematic stadiums of the city. Latin Americans will play against the rest of the world (the only opportunity you will be able to see Argentines and Brazilians playing in the same team!)

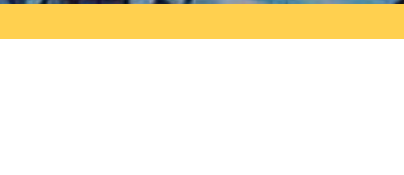
If you really want to experience the spectacular Buenos Aires in all its glory and excitement, you definitely must register for the September 2013 Annual Congress and fly down!

We expect the weather to be very nice in BA and, importantly, it's the perfect time to travel within Argentina and the region: you can go to the tropical north without melting from the heat or go to the south and still find snow for skiing.

Join us in BA! How young are you?

Program overview 2013

TUESDAY	WEDNESDAY	THURSDAY
	8.00-18.30 Registration 8.00-9.00 EC Meeting	8.00-17.30 Registration 8.00-9.00 Human Rights Committee Strategy Forum
9.00-13.00 PRE-CONGRESS SEMINAR Do's and Don'ts when doing business in Latin America	9.00-12.00 WORKING SESSIONS WORKING SESSION 1 Bid-rigging, corruption and antitrust: Are you sure your company is not involved? Commissions: Antitrust / Commercial Fraud WORKING SESSION 2 Digging for energy – Unconventional energy resources underground Commission: Environmental and Energy Law WORKING SESSION 3 Latin America in global M&A transactions: A mouse that roars? Commission: Corporate Acquisition and Joint Ventures	9.00-12.00 WORKING SESSIONS WORKING SESSION 4 The effectiveness of the award: Recognition and enforcement of judicial and arbitral decisions Commissions: Litigation / International Arbitration / Transport Law WORKING SESSION 5 Desperately seeking growth! Commission: Labour Law
	12.00-13.00 COMMISSION MEETINGS Antitrust Commercial Fraud Environmental and Energy Law Corporate Acquisition and Joint Ventures	12.00-13.00 COMMISSION MEETINGS Litigation Transport Law Labour Law Intellectual Property, Technology, Media and Telecommunications
13.00-14.30 Seminar Lunch	13.00-14.30 Delegates' Lunch 13.00-14.30 First Timers' Lunch	13.00-14.30 Lunch
14.00-19.00 Registration		
14.30-17.30 PRE-CONGRESS SEMINAR (CONTINUED) Do's and Don'ts when doing business in Latin America	14.30-16.00 WORKSHOPS WORKSHOP A Football – Funding and re-structuring club's in today's markets Commission: International Business Law Commission / Sports law WORKSHOP B Emerging markets – Real estate financial solutions Commission: Real Estate Law ABA/SIL SESSION Contract Drafting: Corporate Lawyers v. Litigators	14.30-16.00 WORKSHOPS WORKSHOP C Practical issues relating to compliance with FATCA Commission: Tax Law WORKSHOP D Roadmap to officers and directors visas in Latin American countries Commissions: International Business Law Commission / Immigration Law
	16.00-17.00 COMMISSION MEETINGS Real Estate Law Skills, Career, Innovation, Leadership and Learning (SCILL)	16.00-17.00 COMMISSION MEETINGS Banking, Finance and Capital Markets Law International Business Law International Arbitration Tax Law
	17.30-18.30 Voice of the Profession session Faculty of Law	17.00-18.00 Forum of the Commissions
18.30-19.30 Speed dating Asia de Cuba		18.00-19.00 Finance Forum
19.30-21.30 Welcome Reception Asia de Cuba	19.30-21.00 Opening Ceremony Faculty of Law	20.00 Home Hospitality
	21.00-23.00 Welcome Party – Cocktail Dinner Faculty of Law	



FRIDAY

8.00-14.00 Registration

8.00-9.00 Membership Forum

9.00-12.00 WORKING SESSIONS

WORKING SESSION 7
 The lawyer as entrepreneur?! – The challenges of new business models in an ever changing legal environment
 Commissions: Corporate Counsel / Skills, Career, Innovation, Leadership and Learning (SCILL)

WORKING SESSION 8
 Distribution in time of crisis: When distribution meets insolvency. Have we learned the lessons?
 Commissions: Distribution Law / Insolvency Law

WORKING SESSION 9
 The modern family – Civil status and financial issues
 Commission: Private Clients (PCC)

WORKING SESSION 6
 What's in a name? Champagne, Café de Colombia, Ceylon Tea, Pisco (de Chile o de Perú)... all different products, but similar issues
 Commission: Intellectual Property, Technology, Media and Telecommunications

12.00-13.00 COMMISSION MEETINGS

Corporate Counsel
 Distribution Law
 Insolvency Law
 Private Clients (PCC)

13.00-14.30 Law Course Committee meeting

13.45-02.00 Packed Lunch / Day Out
 Estancia in San Antonio de Areco



WORKSHOP E
 From public to private: The path to privatization
 Commission: Banking, Finance and Capital Markets Law

SATURDAY

8.00-14.00 Registration

09.00-10.00
 Registration for the General Assembly

10.00-13.00 General Assembly

13.00-14.30 EC Lunch (Ticketed)

14.30-16.00 EC Meeting

16.00-18.00 Football Match



21.00 Gala Dinner
 Yacht Club Puerto Madero

Scientific program and working meetings

Dear Friends and Colleagues,

It is an extraordinary honor and privilege to be appointed Work Coordinators and participate in the planning and organization of the Scientific Program for the jewel in the crown of the AIJA year – the Buenos Aires 2013 Annual Congress. Honors are of course responsibilities. When each of us were invited by Thierry Aballéa, in the early Autumn of 2011, to undertake this role, we accepted albeit we did so knowing that we had an enormous task ahead to concoct a veritable feast of luxury, a pot pourri of legal learning and practical experience.

We are proud to unveil an impressive itinerary of 9 working sessions and 5 workshops for your delectation. Our 24 General Reporters have worked tirelessly to bring you a Scientific Program that includes an impressive array of high quality and cutting edge speakers and topics – many of which focus on the “hot topics” faced by international practitioners in the current global economic environment.

Delegates will have opportunities to choose between a myriad of wide ranging and eclectic sessions dealing with the broad spectrum of issues raised by developments in investment and trading activities particularly in the emerging economies in South America. We will have sessions dealing the challenges of privatization, the criminal and regulatory implications of bid rigging and corruption, complex issues of FATCA and the challenging issues in the enforcement of litigation and arbitration awards. We will have expert speakers opining on the financing and re-structuring of football clubs and of course, we will address the continuing and far reaching impact of the prolonged global economic downturn on the legal profession. In addition to the culinary delights of Argentinian cuisine you will feed on the expert thoughts of all our all speakers.

The Annual Congress is a special opportunity each year for AIJA friends and international practitioners in every field to bring together expertise, share perspectives and help shape the way we solve the issues facing us. It is also a special opportunity to enjoy the pleasure of meeting old friends and making new ones.

We therefore warmly invite all delegates to comb out the dandruff of their despair and brush in the stardust of dreams. Cast off your winter coats and wet work clothes of doubt and cynicisms and slip into the shimmering gown of hope and freedom. We are delighted that you will play part in this special event, which will be an extraordinary experience for all of us.

We look forward to welcoming you to Buenos Aires!

Your Three Amigos,

Ricardo Chacón, Mark Oliver Kühn and Jonathan Tickner

WORK COORDINATORS



Ricardo Chacón
(Mexico)



Mark Oliver Kühn
(Germany)



Jonathan Tickner
(UK)



Tuesday 17 September 2013

9.00-17.30 **PRE-CONGRESS SEMINAR** **Do's and Don'ts when doing business in Latin America**

Imagine doing business in the once again New World, a diverse land of new markets, new opportunities and for some, of new beginnings. Let us guide you through the process of understanding the Latin American Market, envisioning the main aspects of the legal regime, the business environment and investment opportunities. Latin America has diverse cultures, vast geography, important natural resources and a more stable political environment with economies booming, making it a land of multiple openings. In addition, these legal regimes are more and more open to foreign investments, with many areas to privatize and the expertise that local, foreign and multinational organizations can provide has great prospects. Let's experience the entrance to this new market together by exploring the cases we have prepared for you!

COMMISSION: **International Business Law Commission**

MEMBERS OF THE ORGANISING COMMITTEE: **Renata Antiquera, Birgit Beyerlein, Frank Boyle, Gretel Ciniglio, Justus Jansen, Joe Raeber**

Wednesday 18 September 2013

8.00-9.00 **EXECUTIVE COMMITTEE MEETING**

9.00-12.00 **WORKING SESSION 1** **Bid-rigging, corruption and antitrust:** **Are you sure your company is not involved?**

As the global economic climate intensifies, and international regulatory regimes tighten, potential liability for breaches of anti-corruption and anti-trust regulation, on the part of individuals and corporate entities, has never been greater. Public bids and tenders, is one area of commercial activity in which the risk of falling foul of such regulation is particularly high. The fight against corruption is high on the agenda of most democratic jurisdictions, and often, corrupt activity goes hand-in-hand with anti-competitive conduct. Taken together, this is a real and growing issue for global law enforcement and defence. The first part of the working session will analyze how commercial activity, including public bids are regulated in different jurisdictions, in the dual context of antitrust and anti-corruption, and will focus on the international implications of this. The second part of the session will consider real-life cases in different jurisdictions, including Latin America, to demonstrate and discuss how certain practical issues inter-play with domestic and international regulatory regimes of which any practitioner should be aware when acting for their client.

COMMISSIONS: **Antitrust / Commercial Fraud**

GENERAL REPORTERS: **Leopoldo Pagotto, Jasvinder Nakhwal**

9.00-12.00 **WORKING SESSION 2** **Digging for energy – Unconventional energy resources underground**

The world below the earth crust belongs no longer exclusively to oil or gas drillers – for quite some time now, it has become an important playground for gold diggers looking for alternative and unconventional energy solutions. The working session will focus on these unconventional energy extraction methods such as hydraulic fracturing (“fracking”), geothermal drilling and oil sands. We will discuss with technical and legal experts



Scientific program and working meetings

mainly coming from Middle and South America the legal background and especially the challenges and business opportunities of such digging projects.

COMMISSION: **Environmental and Energy Law**

GENERAL REPORTER: **Eoin Cassidy**

9.00-12.00 WORKING SESSION 3

Latin America in global M&A transactions – A mouse that roars?

Are Latin American M&A transactions different from those in the rest of the world? What are the specifics of Latin American transactions and how to deal with them? Which pitfalls should American, European and Asian lawyers on the one hand and Latin American lawyers on the other hand avoid? This working session shall give an introduction to the Latin American M&A Market from a commercial and legal perspective. Experienced professionals will describe the macro trends and forces driving M&A activity in- and outbound of Latin America. Lawyers from different jurisdictions will discuss the Latin American trends and specifics and how to best deal with them in their jurisdiction. Finally, the audience will be split up in several groups. The participants will have the possibility to share and compare their experiences in dealing with Latin American related transactions. In the course of negotiating and analyzing a mock case, solutions satisfying both, the European/North American and the Latin American approach, should be found.

COMMISSIONS: **Corporate Acquisition and Joint Ventures**

GENERAL REPORTERS: **Dr. Martin Imhof, Dr. Michael Lind**

12.00-13.00 COMMISSION MEETINGS

**Antitrust
Commercial Fraud
Environmental and Energy Law
Corporate Acquisition and Joint Ventures**

13.00-14.30 LUNCH FOR DELEGATES

13.00-14.30 FIRST TIMERS' LUNCH

If this is your first visit to the AIJA Congress, this makes you a first timer, even if you have participated in AIJA seminars or conferences previously. The purpose of the first timers' lunch is twofold: (i) to explain AIJA from the inside and provide some useful tips on how to best get progressively involved in the life of the association, and (ii) to give first timers the opportunity to take an interest in the activities of the scientific commissions by directly engaging with their leaders. First timers and new members are most welcome to attend commission meetings (in charge of the organization of the scientific work) and committee meetings (in charge of the management of the association), in addition to the working sessions and workshops taking place during the congress.

14.30-16.00 WORKSHOP A Football – Funding and re-structuring club's in today's markets

Only a year ahead of the biggest sports event ever held in South America, namely the FIFA World Cup 2014 in Brazil, the funding and re-structuring of football clubs in today's market will be discussed in this working session. Starting with a practical example from a famous Argentinean Football Club the advantages and disadvantages of the « American » single entity system are compared with the « European » system of financing football clubs. Thereafter, the new UEFA Regulations on Financial Fair Play

and options to establish a more sustainable way to finance football clubs are being discussed.

COMMISSION: **International Business Law (IBL) / Sports Law**

Sub-Commission

GENERAL REPORTER: **Dr. Thilo Pachmann**

14.30-16.00 WORKSHOP B Emerging markets – Real estate financial solutions

Relevant transactions in connection to real estate projects have been taking place in upcoming markets, such as Latin America.

This workshop will focus on the legal framework applied to real estate financing structures available in such regions, related to capital markets, corporate/private funds and banking regulations. Amongst others, the following topics will be covered:

- Advantages from the real estate/infrastructure companies' perspective – easy and cheap financing structures;
- advantages from the investors' perspective – notable interest rates return, plus solid collateral; and
- examples of successful transactions, describing capital markets', private funds' and banking structures used in said cases.

COMMISSION: **Real Estate Law**

GENERAL REPORTERS: **Tatiana Erhardt, Carolijn Kuipers**

14.30-16.00 ABA/SIL SESSION Contract Drafting: Corporate Lawyers v. Litigators

Every transaction involves intense drafting and compromise by the corporate lawyers trying get the deal done, and then when things go bad, the litigators have to argue what the contract words mean. So-called "boilerplate" clauses do not always work for every deal, but many times they are used because they "worked" in the last deal. When those clauses are before a court or arbitral panel, the litigator has to explain, justify, defend or twist the language – which might have been avoided if the litigator had drafted it. On the other hand, the corporate lawyer does not want an overly long document that might scare the client or even kill the deal. This interactive program will explore these conflicts by looking at a few common clauses and how both the corporate and litigation lawyers address them, and the tension between their respective goals – always with the client's best interest at heart.

CHAIRMEN: **Steven Richman, Duane Morris (USA) and Marcela B. Stras**

Cozen O'Connor, Washington DC

MODERATOR: **Marcelo Bombau, M. & M. Bomchil Abogados, Buenos Aires**

16.00-17.00 COMMISSION MEETINGS Real Estate Law Skills, Career, Innovation, Leadership and Learning (SCILL)

17.30-18.30 VOICE OF THE PROFESSION SESSION

Venue: **Faculty of Law**

AIJA Congresses do not only feature an outstanding scientific and social program. The Voice of the Profession (VOP) Session, taking place right before the Opening Ceremony, will also this year attract many VIP's and interested young lawyers wanting to know more about the development of their profession in the 21st century.

» **TRANSPORT:** Buses will leave the Hilton Hotel at 5 pm.



Thursday 19 September 2013

8.00-09.00 MEETING OF THE HUMAN AND PROCEDURAL RIGHTS AND RESPONSIBILITIES COMMITTEE

8.00-09.00 STRATEGY FORUM

9.00-12.00 WORKING SESSION 4
The effectiveness of the award: Recognition and enforcement of judicial and arbitral decisions

Once a favourable judgment (award) has been obtained, the battle for its enforcement may begin. In this working session we will examine the options available to parties seeking the recognition and enforcement of foreign judgments and arbitral awards and the substantial hurdles that may need to be overcome in the process. In this context, we will especially address issues of enforcement against state entities and possible remedies for denial of justice in domestic enforcement proceedings. Finally, we will focus on a particular document of title: the bill of lading, and the rights and defences afforded to the lawful holder of same. Presentations on these topics will be followed by the discussion of a mock case, inspired by the saga of the so-called "vulture funds" seeking to enforce claims under Argentine state bonds in multiple jurisdictions around the world.

COMMISSIONS: **International Arbitration / Litigation / Transport Law**
 GENERAL REPORTERS: **Martin Molina, Daan Folgering, Javier Zabala**

9.00-12.00 WORKING SESSION 5
Desperately seeking growth!

Will employment/labour law reform programmes assist clients in their search for business and economic growth? Or is the answer to expand into growing economies in Latin America and elsewhere?

In this two part working session we will examine:

- current employment/labour law reform programmes intended to assist business growth in developed countries facing flat or negative economic growth, e.g. Italy, France, Spain, UK, etc.
- Labour market regulatory regimes in faster growing economies, e.g. Brazil, Argentina, Russia, India, China etc.

We will compare approaches to regulating employment and the labour market, with a panel of legal experts from Latin America, the "BRICS" etc., examining a case study about inward investment, acquisitions and joint ventures in their fast growing economies: what are the key local employment/labour law issues that clients and their lawyers need to understand?

COMMISSION: **Labour Law**

GENERAL REPORTER: **Emiliano Ganzarolli**



9.00-12.00 WORKING SESSION 6
What's in a name? Champagne, Café de Colombia, Ceylon Tea, Pisco (de Chile o de Perú)... all different products, but similar issues

"Geographical indicators", "appellations of origin", "controlled denominations", "certified indications" are all expressions commonly read in the newspapers and seen every-day by consumers in relation to common items (such as "Parma ham", "Champagne", "Café de Colombia"), but they are often misunderstood. In spite of this, they present a magnificent legal tool to improve the value of products, and to increase their price, in local as well as in international markets. They also protect products, as those which are not from a particular location or satisfy specific criteria are barred from using them.

This working session will explore the general legal framework of geographical indicators and of signs protecting the origin and/or the quality of products, the practical application of the rules, the differences between legal systems in various regions of the world, as well as the overlap with trademark law. Last but not least, the working session will include a "practical" experience of some geographical indicators for the participants.

COMMISSION: **Intellectual Property, Technology, Media, and Telecommunications**

GENERAL REPORTERS: **Jean-Philippe Arroyo, Cristobal Porzio**

12.00-13.00 COMMISSION MEETINGS
Litigation
Transport Law
Labour Law
Intellectual Property, Technology, Media, and Telecommunications

13.00-14.30 LUNCH

14.30-16.00 WORKSHOP C
Practical issues relating to compliance with FATCA

The workshop will be outlining the application and the scope of FACTA in practice and considering and identifying common issues that may arise for a variety of clients. The workshop will both address US domestic consequences and the effect on individuals and corporates in other jurisdictions as well as the bilateral agreements on FATCA compliance.

COMMISSION: **Tax Law (TLC)**

GENERAL REPORTER: **Michael Parets**

14.30-16.00 WORKSHOP D
Roadmap to officers and directors visas in Latin American countries

The IBLC / Immigration Sub-Commission will present a workshop with a roadmap for investors to obtain the visa for their expatriate Officers and Directors to work in various Latin American jurisdictions. We shall discuss the legal requirements for visa applications, the best contractual structure for hiring the Officers and Directors, and consequences of visa issuance (such as tax obligations of the expatriate, family members, possibility of cumulating jobs and functions, etc.). We will also touch the company's obligations once the visa is cancelled.

COMMISSION: **International Business Law (IBLC) / Immigration Law Sub-Commission**

GENERAL REPORTER: **Alexandre Pirotte**



Scientific program and working meetings

14.30-16.00 WORKSHOP E

From public to private: The path to privatization

With public finances in Europe shattered by the financial crisis and savage cuts in central government funding, municipal and regional authorities are desperate for cash – the path to privatization is a “hot topic” these days. Governments are choosing to sell off their “crown jewels” to reduce public debt. In addition many South American countries that run a nationalization process in recent years are now choosing to bring those assets back into private hands (i.e. Argentina with YPF, and others). This session will analyse the legal obstacles and challenges faced by the privatisation of a nationalised or publicly owned asset. We will discuss issues such as the mechanism to retain a partial public stake (i.e. golden share), the transparency of the privatisation process, the different paths for the privatizations (IPO vs. beauty contest) and the impact on regulated sectors.

COMMISSION: **Banking, Finance and Capital Markets Law**

GENERAL REPORTER: **Gerard Correig**

16.00-17.00 COMMISSION MEETINGS

Banking, Finance and Capital Markets Law
International Arbitration
Tax Law
International Business Law (IBLC)

17.00-18.00 FORUM OF THE COMMISSIONS

18.00-19.00 FINANCE FORUM

Friday 20 September 2013

8.00- 9.00 MEMBERSHIP FORUM

9.00-12.00 WORKING SESSION 7

The lawyer as entrepreneur?! – The challenges of new business models in an ever changing legal environment

With this working session, the SCILL and Corporate Counsel commissions want to investigate whether lawyers can be successful entrepreneurs. We will look at the topic from various perspectives, including that of sole practitioner, multi partner law firm, and in-house counsel. The working session will look what entrepreneurial skills a lawyer needs to develop. The session will address, among other issues, the following: vision vs. politics/compliance; fees vs. cost cuts; how to acquire clients and keep them (happy); internal and external competition. The session will also focus on how to achieve a progressive career development, both as an in-house and private practice or making the jump to set up your own law firm either alone or with other like minded lawyers.

COMMISSIONS: **Corporate Counsel / Skills, Career, Innovation, Leadership and Learning (SCILL)**

GENERAL REPORTERS: **Sergio Calderara, Janneke Bakker**

9.00-12.00 WORKING SESSION 8

Distribution in time of crisis: When distribution meets insolvency. Have we learned the lessons?

When drafting an agreement for the distribution of products (in whatever form: distribution agreement, agency agreement, sales representative, commissionaire agreement) a party usually doesn't think that their contractual partner's or even their own insolvency could be an issue. This is a real issue in the context of the current global economic crisis. Insolvency regulations are often technical and complex to handle (securities, liens, factoring etc.) and it is far better to seek to prevent such issues arising rather than have them dealt with in litigation. This working session will provide a unique opportunity for lawyers working in jurisdictions with different legal frameworks to understand the technical minefield of distribution agreements and insolvency and ensure that they are ready to provide advice to prospective clients. This is practical working session that will be attractive for in-house lawyers and private practitioners as well as an interesting networking opportunity for all.

COMMISSIONS: **Distribution Law / Insolvency Law**

GENERAL REPORTERS: **Arnaud Péricard, Benjamin Leventhal, Giuseppe Scotti**

9.00-12.00 WORKING SESSION 9

The modern family – Civil status and financial issues

This working session is well-timed since laws are fast-changing in this area – see for example recent change in the United States or France. On the basis of a number of National Reporters' contributions from civil and common law jurisdictions, Northern and Southern hemisphere, this workshop will look at the civil status of same-sex, and unmarried relationships and the treatment of property ownership and rights on separation. There will be analysis of taxation issues – income and inheritance tax, and also taxation on separation. The working session will also examine financial support for children with parents from unmarried relationships, as well as on the status of step-children. Finally, the working session will analyse both the status of children born into same-sex relationships and the rights of excluded natural parents.

COMMISSION: **Private Clients (PCC)**

GENERAL REPORTERS: **William Healing, Ferenc Ballegeer**

12.00-13.00 COMMISSION MEETINGS

Corporate Counsel
Distribution Law
Insolvency Law
Private Clients (PCC)

13.00-14.30 LAW COURSE COMMITTEE MEETING

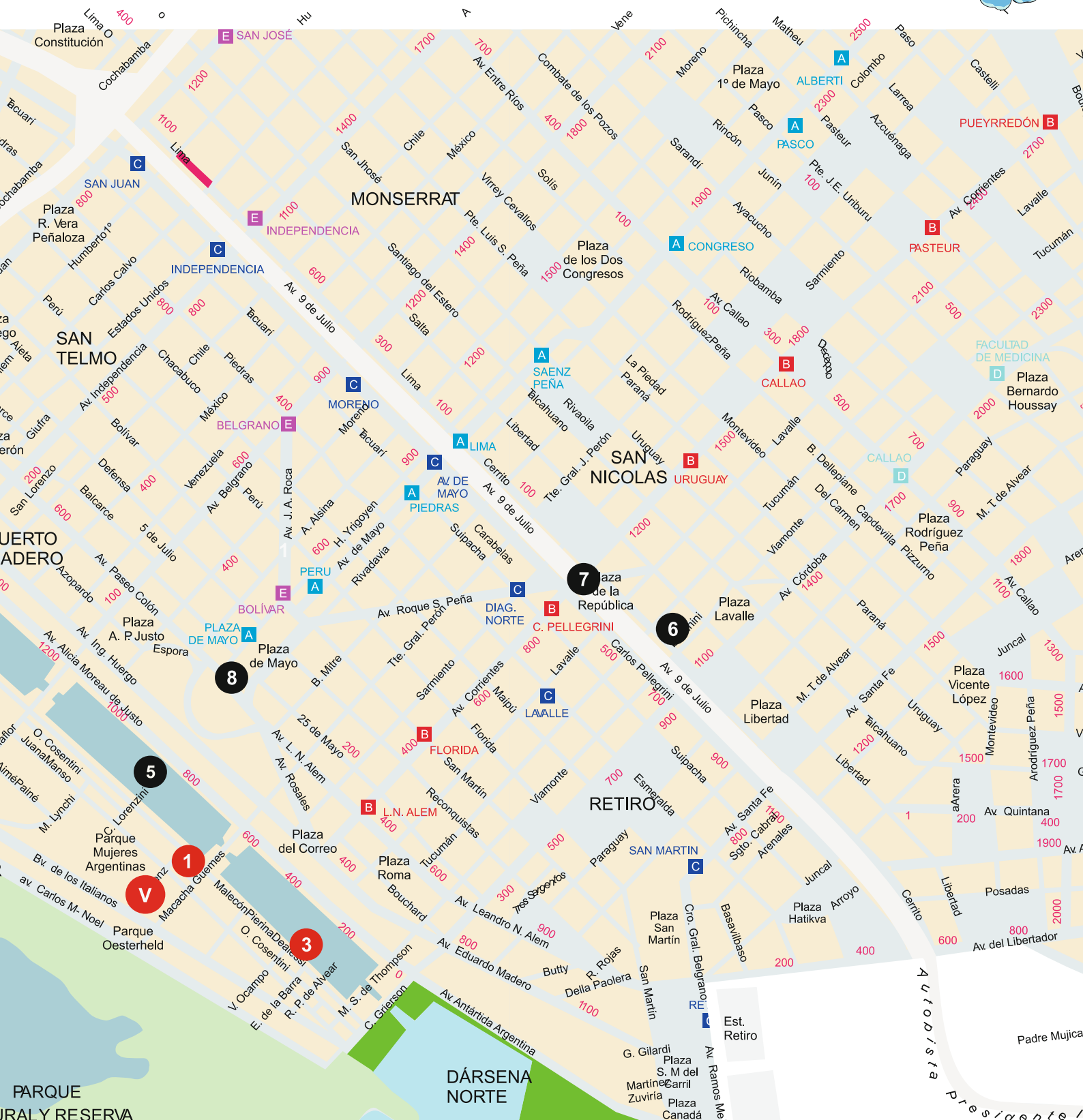
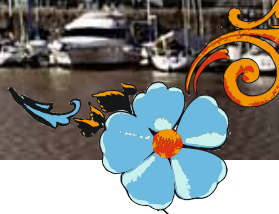
Saturday 21 September

9.00-10.00 REGISTRATION FOR GENERAL ASSEMBLY

10.00-13.00 GENERAL ASSEMBLY

14.30-16.00 EXECUTIVE COMMITTEE

Social Program





Tuesday 17 September

18.30-19.30 SPEED DATING (Asia de Cuba)

The "speed dating" event is an excellent opportunity for 'first-timers' to make initial contacts at the very beginning of the Congress, as well as for regulars to learn new things about their old acquaintances and have a chance to make new AIJA friends. You will have 4 minutes, (2 minutes each for you and your partner), to introduce yourself and your company to the person in front of you. After this time one of you will have to move to another table. A facilitator will keep an eye on the time and help you observe the rules.

» **DRESS CODE:** Smart casual.

19.30-21.30 WELCOME RECEPTION (Asia de Cuba)

Just around the corner from the Hilton, Asia de Cuba, Puerto Madero's most glamorous restaurant and club is an all-in-one destination. The outdoor table seating, overlooking the water, makes for an exquisite experience in the spring and summer.

» **DRESS CODE:** Smart casual.

Wednesday 18 September

17.30-18.30 VOICE OF THE PROFESSION SESSION (Faculty of Law)

The AIJA Congress always features an outstanding scientific and social program. In addition, the Voice of the Profession Session, which takes place just before the Opening Ceremony, will also attract many VIP's and interested young lawyers wanting to know more about the development of their profession.

» **DRESS CODE:** Business suit.



19.30-21.00 OPENING CEREMONY (Faculty of Law)

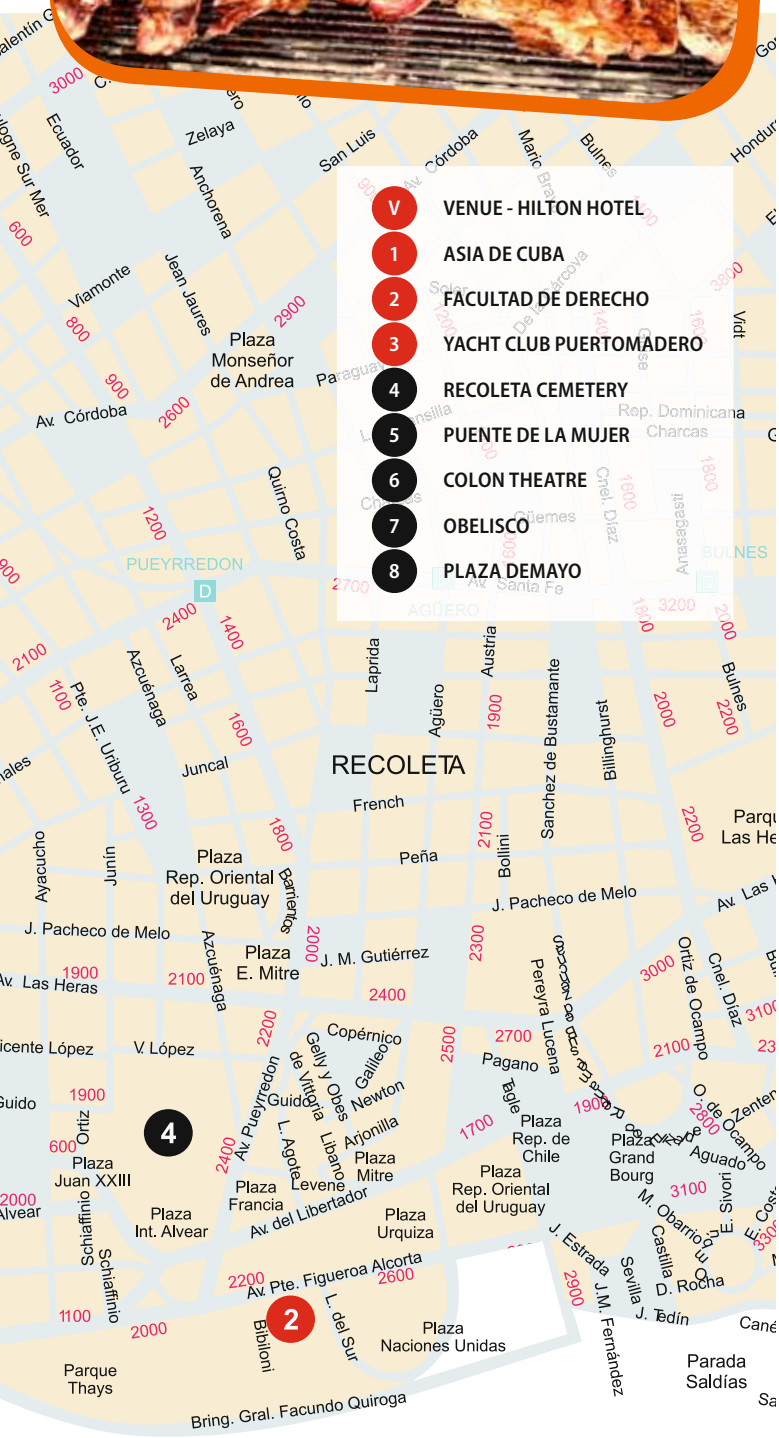
The neoclassical building, where the Faculty of Law has been located since 1949, is the perfect venue to welcome delegates to the AIJA Congress. It is for sure one of the most impressive buildings in the city and you will find yourself instantly enchanted by the power of Buenos Aires, while the speakers introduce you to our awaited Congress. Directly after the speeches, you will be immersed in a tango experience you will never forget. Live music will be performed on the stage, while the best dance couples in town perform some of the most beautiful tangos.

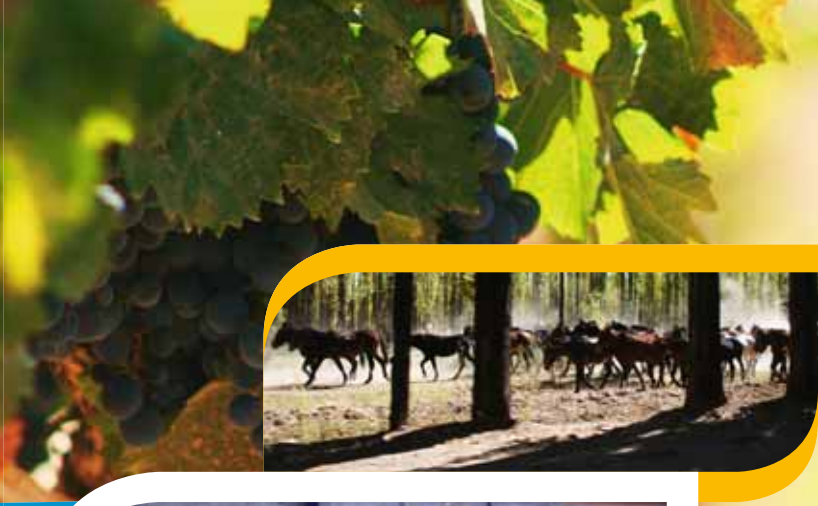
» **DRESS CODE:** Business suit.

21.00-23.00 WELCOME PARTY (Faculty of Law)

After the official welcome, we'll have our party to celebrate the reunion. In the Faculty's most impressive room, a cocktail will take place so everybody will be able to catch up. After the cocktail, if you want to extend the night, the organizing committee will take you to one of the coolest clubs in town, which is within walking distance of the Faculty.

» **DRESS CODE:** Business suit.





Social Program



Thursday 19 September

20.00 HOME HOSPITALITY

On Thursday evening local lawyers will open their homes to AIJA delegates for the most charming aspect of any congress – the traditional home hospitality dinner. After dinner, the organizing committee will take care of those who wish to extend the night.

» **DRESS CODE:** Smart casual unless otherwise indicated by your local host.

» **NOTE:** You will each individually receive the name of your host and the other guests, as well as instructions on how to get to the host's home. Should you not be able to attend please let the organisers know as soon as possible! Please remember to bring a small gift to your host, which is often in the form of a souvenir from your country. Don't forget that most of the hosts are not AIJA members and have never attended AIJA events before.

Friday 20 September

13.45-02.00 DAY OUT (Estancia in San Antonio de Areco)

Not far from Buenos Aires, we will spend a full day in a typical "estancia" belonging to a very old family of conquerors, patriots and pioneers. The estancia is located in the surroundings of the most traditional gaucho town in the Pampas, San Antonio de Areco. Get ready for an exhibition of folklore dances, gaucho equestrian skills and the best polo in the world. After three days of hard scientific work, we will indulge ourselves with the best combo of real Argentine beef and Malbec wine. (Don't worry if you're a vegetarian, there will be alternative menus). The OC has made all the necessary arrangements so that, after dinner, this beautiful estate in the countryside will suddenly develop into a dance floor, with one of the best DJ's in town playing until very late.

» **DRESS CODE:** Relaxed and comfortable.

Saturday 21 September

16.00-18.00 FOOTBALL MATCH

Everybody knows how passionately locals live this sport in Argentina. This time, on top of the traditional game, we will have an exclusively female match, so everybody will have the unique opportunity to be a protagonist. We will play in one of the most iconic stadiums of Buenos Aires. It will be an unrepeatable chance to feel a little bit like Maradona or Messi. Get ready to play!

21.00-05.00 GALA DINNER (Yacht Club Puerto Madero) The 51st AIJA Gala Dinner – Welcome Spring with Flower Power!

As you may know, this is the day when spring begins in the Southern hemisphere, so we will welcome it accordingly, with the power of beauty and the colour of flowers. Dinner will take place at the Yacht Club Puerto Madero, a glamorous space projected along the riverside in a unique setting with the lights of the city skyline.

» **DRESS CODE:** Smart (with a touch of hippie chic/flower power).

Congress Information

Venue

Hilton Hotel
Av Macacha Guemes 351
Buenos Aires C1106BKG
Tel: +54 11 4891 0001

The Hotel is located in Puerto Madero, a vibrant waterfront area of restaurants, bars and nightlife – perfect for the AIJA spirit!

Registration

To register for the congress:
Complete the registration form and return it, together with payment details, to: Judy Lane Consulting (JLC)
Fax: +44 (0)870 429 2125,
email: office@judylaneconsulting.com
OR
Register online at www.aija.org

Congress Registration Fees

REGISTRATION CATEGORY	Before 30 June	30 June to 31 July	After 31 July and on site
AIJA Member ≤ 30	US\$ 1.300	US\$ 1.650	US\$ 1.900
AIJA Member ≤ 35	US\$ 1.500	US\$ 1.850	US\$ 2.000
AIJA Member > 35	US\$ 1.750	US\$ 2.200	US\$ 2.400
In-house counsel	US\$ 1.650	US\$ 2.000	US\$ 2.300
Non Member ≤ 30	US\$ 1.450	US\$ 1.800	US\$ 1.950
Non Member ≤ 35	US\$ 1.700	US\$ 2.100	US\$ 2.200
Non Member > 35	US\$ 1.950	US\$ 2.400	US\$ 2.600
Speaker	US\$ 1.300	US\$ 1.300	US\$ 1.300
Accompanying Guest	US\$ 480	US\$ 555	US\$ 630
Scientific Pass	US\$ 610	US\$ 850	US\$ 1.090
Transferable Firm Pass	US\$ 2.350	US\$ 2.900	US\$ 3.150

Pre-Congress Seminar Registration Fees – Tuesday 17 September 2013

Please note that attendance at the Seminar is NOT included in the general Congress registration fees but is included in the Scientific Pass and Transferable Firm Pass. You may register for the Seminar only without registering for the Congress.

REGISTRATION FEE	Before 30 June	30 June to 31 July	After 31 July and on site
If registering and paying for the full congress	US\$ 195	US\$ 265	US\$ 335
Pre-Congress Seminar ONLY	US\$ 380	US\$ 450	US\$ 520

Guest tickets

Welcome reception	US\$ 75
Opening Ceremony and Dinner	US\$ 95
Day out	US\$ 185
Gala Dinner	US\$ 220

Registration Fees Include

Congress delegate

- All working sessions and workshops
- Web-access to all scientific materials
- Speed dating
- Welcome reception
- Voice of the Profession session
- Opening Ceremony and dinner
- Lunches and coffee breaks on Wednesday/Thursday/Friday
- Home hospitality dinner
- Congress day out
- Gala dinner

Accompanying guest

(No member of the legal profession may be registered as an accompanying guest)

- Welcome reception
- Voice of the Profession session
- Opening Ceremony and dinner
- Home hospitality dinner
- Congress day out
- Gala dinner

Scientific Pass

- All working sessions
- Web access to all scientific materials
- Pre-congress seminar
- Lunches and coffee breaks on Wednesday/Thursday/Friday

Transferable Firm Pass

(Only one member from the firm may attend the Congress at any one time)

- All working sessions and workshops
- Web access to all scientific materials
- Pre-congress seminar
- Speed dating
- Welcome reception
- Voice of the Profession session
- Opening Ceremony and dinner
- Lunches and coffee breaks on Wednesday/Thursday/Friday
- Home hospitality dinner
- Congress day out
- Gala dinner

Pre-Congress Seminar

- Attendance at the pre-congress seminar
- Congress welcome reception on Tuesday evening

Cancellation/Substitution of Registration

Any cancellation must be sent in writing to JLC (office@judylaneconsulting.com) by 6 August in order for fees to be refunded. A 20% administration charge will be deducted from the registration fees paid. No fees can be refunded after this date. A delegate can be substituted in writing at any time without charge.

Important Dates

29 June	Final date for early bird registration fees
30 July	Final date for regular registration fees
6 August	Final date for cancellation of registration (with 20% administration charge)
16 August	Final date for hotel cancellation without penalty
6 September	Final date for receipt of your registration form by JLC for inclusion in the list of participants distributed at the congress

Badges

Your badge must be worn at all times during the congress and social functions.

Official Languages

Working sessions and workshops will be conducted in English or French. No simultaneous translation will be provided.

General Conditions

The organisers reserve the right to modify or cancel any event or arrangement or modify the schedule without having to provide any notice or explanation, nor incurring any liability whatsoever for any loss, damage or inconvenience caused as a result thereof. Certain events are limited to a minimum or maximum number of participants. The organisers have the right to refuse registration to such an event in application of the "first come first served" rule, or to cancel the event.



Accommodation

How to make a reservation

Complete the Accommodation Section of the registration form and return to JLC as soon as possible. Bookings cannot be made without a valid credit card number (Visa/Mastercard/Amex) to guarantee your reservation. Please ensure that the credit card number you provide on your form does not expire prior to the congress.

Accommodation cancellation/amendment

Should you need to cancel or amend your reservation, please contact office@judylaneconsulting.com. You will receive an email confirming receipt of your cancellation/amendment. If you do not receive this response your cancellation/amendment has not been received or processed so please contact us by telephone on +44 (0)1202 699488. We will make every effort to re-sell the room nights cancelled to another delegate but if this is not possible, the following cancellation penalty will apply:

Full/partial cancellation of room nights

After 16 August, the room rate plus tax for the room nights cancelled will be charged to the credit card you have provided for the room guarantee unless the cancelled room nights can be re-sold to another delegate. No-shows (non-arrival on the day of your reservation without prior notification) will be charged for the full stay plus tax.



AIJA has reserved a limited block of rooms with special Congress rates for the nights of 17-21 September 2013 inclusive. For those delegates arriving the weekend before the conference or staying on the weekend after, the hotels will honour the special rates, subject to availability. Rates are quoted in US Dollars but will be converted to Argentine Pesos at the prevailing exchange rate on the day the charges are incurred.

HILTON BUENOS AIRES 5* (Congress Venue)

www.hiltonbuenosaireshotel.com

Check-in time 1600 hrs / check-out time 1200 noon.

Deluxe Room

US\$ 259 (single occupancy)

US\$ 269 (double occupancy – two people sharing one room)

Rates include internet access, exclude breakfast and VAT (currently 21%).

Executive Room

Executive Rooms include access to the Executive Lounge with private check in and complimentary breakfast and refreshments throughout the day.

US\$ 329 (single occupancy)

US\$ 339 (double occupancy)

Rates include internet access and breakfast in the Executive Lounge, exclude VAT (currently 21%).

NH JOUSTEN 4* (10 - 15 minute walk from the Hilton Hotel)

www.nh-hotels.com

Check-in time 1500 hrs / check-out time 12 noon.

Standard

US\$ 136 single/double occupancy

Rate includes guest-room internet access and breakfast, excludes VAT (currently 21%).



General Information

Travel arrangements and entry formalities

All delegates are responsible for making their own travel arrangements and checking visa entry requirements with their local Embassy or Consulate.

ATTENTION – NEW RULES FOR ARGENTINA ENTRY (USA, Canada and Australia citizens only)

Before travelling to Argentina, delegates from the three countries mentioned above must go to www.virtual.provinciapagos.com.ar/ArgentineTaxes/ and pay the Reciprocity Fee. The site will then generate an e-receipt, which **MUST** be printed and presented as proof of payment on arrival in Argentina. Failure to provide proof of payment will result in denied entry and return to the passenger's point of departure. Please note that this is a requirement of the Ministry of the Interior of Argentina.

Transfer and transport between the airport and the city centre

Buenos Aires has two airports:

International Airport Ministro Pistarini - Ezeiza, 35 km from the city and Jorge Newbery domestic airport – Aeroparque, located in town, in Palermo quarter. As soon as you go out from the customs at the Ezeiza Airport or right in the luggage pick up area, there are several cab companies which offer transfers (Manuel Tienda León, Transfer Express and Universo). Credit cards are accepted. Closer to the Congress' dates, the OC will send an email with information about the fares charged by each of those companies).

Bus transfers: Manuel Tienda León www.tiendaleon.com.ar/home/home.asp
For further information: www.aa2000.com.ar

Insurance

Delegates are responsible for providing their own personal insurance. The organizers cannot be held responsible for any damage or loss.

Credit Cards

Major credit cards are accepted in most hotels, stores and restaurants.

Electric current

The electric current in Argentina is 220 volts.

Weather in September

In the Southern Hemisphere, spring begins on September 21st.

In Buenos Aires at the beginning of spring weather is mild, not too cold or too hot, and almost always humid.

Average temperature: 15°C / 59°F. Low temperature: 11°C / 52°F. High temperature: 21°C / 70°C.

Average rainfall days: 8.

Tipping

Tipping in taxis, restaurants and hotels is not mandatory, but tipping for good service is appreciated, currently 10%.

Shopping hours

From 10:00 to 20:00. Shopping malls: 10:00 to 22:00

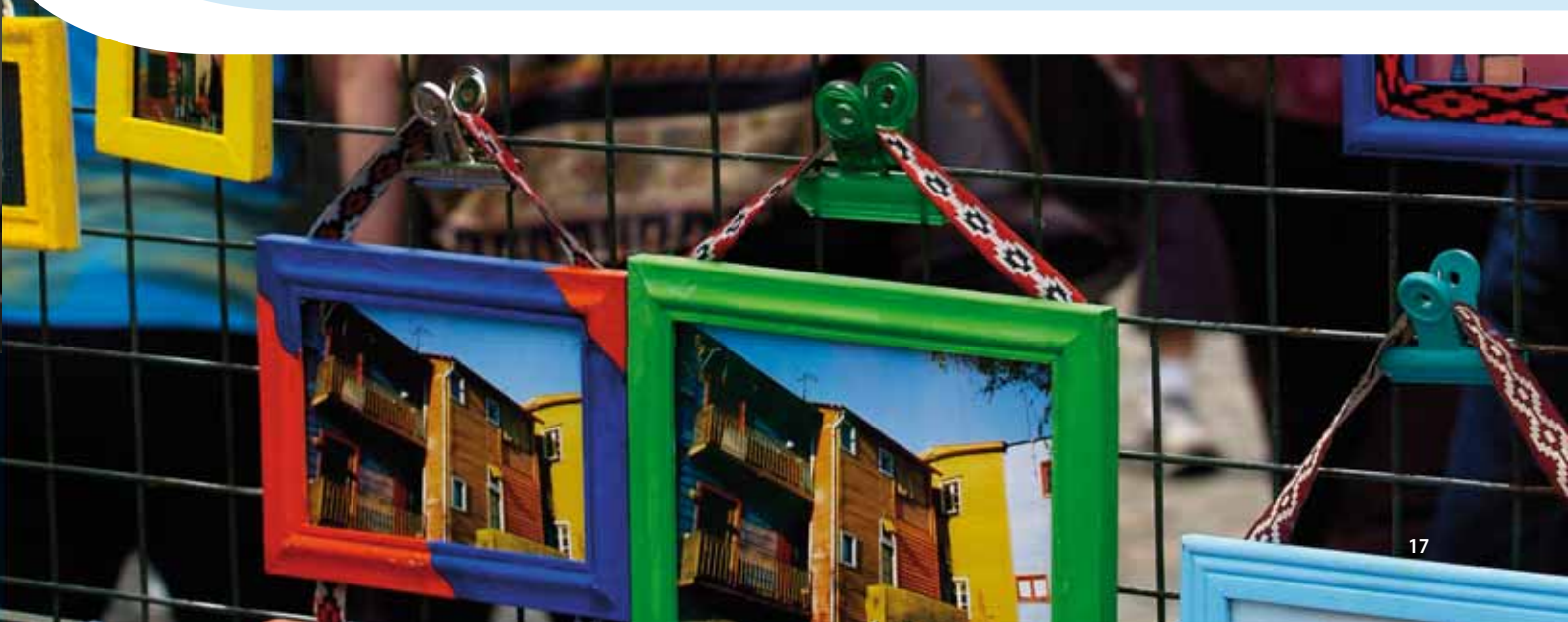
Sanitary information

No special measures must be taken for travelling to Buenos Aires and to the main tourist destinations in Argentina. Check with your physician for appropriate advice if you plan on visiting other places in South America.

The public water supply is reliable.

Safety

Buenos Aires is one of the safest cities in Latin America and Puerto Madero, where the Congress Hotel is located, is the safest area in the town. However, as in any large city, it is advisable to be cautious, particularly in crowded tourist destinations such as San Telmo and La Boca, where pickpockets may operate. Traffic is busy in Buenos Aires. Take extra care when crossing streets.



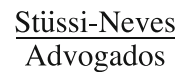
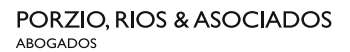
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**INTERNATIONAL ASSOCIATION OF YOUNG LAWYERS
ASSOCIATION INTERNATIONALE DES JEUNES AVOCATS**

Non-Profit Association / Association sans but lucratif – Siège: Brussels / Bruxelles (Belgium / Belgique)
Rue de l'Hôtel des Monnaies 133 – BE-1060 BRUSSELS – T. +32 2 347 33 34 – F. +32 2 347 55 22
e-mail: office@aija.org – www.aija.org